

# Powerful tools to save on parcel shipping—wherever you are in your agreement cycle.



## Reveel Peer Index<sup>®</sup>

Visualize how your shipping profile stacks up against your peers and their parcel agreements with the Reveel Peer Index (RPI). Your RPI is a number from 0 to 100 calculated based on six VitalFactors<sup>®</sup>.



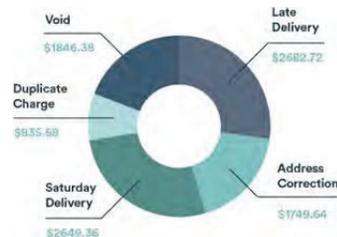
## VitalFactors<sup>®</sup>

Powerful dashboards with the six most important elements of your shipping performance: spend, surcharges, cost/package, weight & dimension, minimums and zone.

INSIGHT	UNREALIZED SAVINGS
Service Level Optimization	\$23,324.36
Early AM Usage	\$5,118.00

## Actionable Insights

Reveel uses powerful data science to illuminate problem areas and recommend solutions. We deliver concrete steps to lower costs or increase the effectiveness of your parcel agreement.



## Invoice Auditing

Automate the refund process and get every penny you're owed, even in our free Essential tier. That's right: you keep 100% of the savings for audit credits.

FEDEX AGREEMENT			UPS PROPOSAL		
Annual Gross Spend	\$3,947,659.96		Annual Gross Spend	\$3,074,766.34	
Annual Net Spend	\$3,359,806.20		Annual Savings	\$116,050.86	
Domestic Air Service	Discounts (%)	Annual Spend (\$)	Discounts (%)	Annual Savings (\$)	
1 Day Domestic	0%	\$3,644.25	0%	\$179	
1 Day Priority	35.5%	\$54,945.76	35%	-\$5,116.38	
1 Day Standard	39.3%	\$206,994.96	43%	\$17,995.49	
2 Day Early AM	45.8%	\$44.94	0%	-\$39.61	
2 Day Standard	46.6%	\$68,447.80	44%	\$1,260.42	
8 Day Standard	35%	\$7,034.83	35%	2,555.33	
Savings Subtotals				\$18,273.40	

DISCOUNT EXPIRATIONS

**Annualized Impact: \$322,019,39**

You have 11 expiring. Take action ASAP.

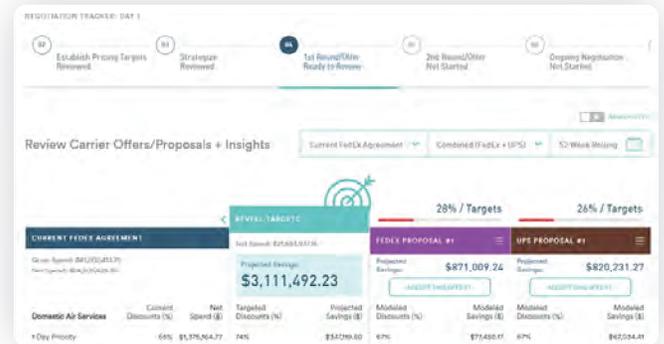
## Agreement Comparison

Drag and drop different carrier agreements and get detailed side-by-side comparisons to see which agreement is best for you. Reveel crunches the numbers so you can compare apples to apples.

## Agreement Monitoring

Get real-time notifications when your shipping profile drifts from the original agreement terms so you never overpay. Plus, get real-time alerts to plan for phased-out discounts or contract expirations.

NEW - FDx VDF		2023 Q4 IMPACT	
Annual Gross Spend:	\$25,730,423.00	Annual Net Spend:	\$11,073,331.14
Annual Net Spend:	\$10,675,840.10	Annual Projected Impact:	-\$97,450.95 (Cost Increase)
Domestic Air Services	Current Discounts (%)	Net Annual Spend (\$)	Current Discounts (%)
1 Day Early AM	0%	\$1,097.51	0%
1 Day Priority	65%	\$2,261.47	65%
Minimum Reduction	\$13.7%		\$13.7%



## Rate Modeling & Simulation

Do what-if analyses by plugging in various discounts and running simulations using your own shipping data. Clearly see the impact of changes to revenue bands, discount expirations, and surcharges.

## Contract Optimization

Many people think there couldn't possibly be room to negotiate more savings on their agreements. But you'd be surprised. Our expert team of former FedEx, UPS, and DHL pricing analysts have saved businesses up to 30%.

# The Reveel Shipping Intelligence Platform Just Got Even Better With New Industry Firsts:

- ✓ Additional Parcel Spend Modeling and Simulation Use Cases
- ✓ Advanced Active Agreement Monitoring
- ✓ Self-Service Tools for Parcel Agreement Negotiation
- ✓ Even More AI-Based Actionable Insights

